Meeting Notes Board of Directors Meeting South Atlantic States Section Air & Waste Management Association

Date:February 12, 2018Duration:Call to Order at 1110am – Adjourned at 400pmLocation:S&ME, Inc. Offices/Raleigh, NC

Attachments: Final Agenda Status of SASS 2018 Technical Conference Planning

Attendees: Bobby Cullom Chris Geraghty Mike Marcus Corey Mocka Tony Pendola Clara Poffenberger Ann Quillian Ashley Sapyta Steve Schliesser Flint Webb All attendees were in-person; none by telephone

### 1. Welcome & Introductions

- a. Corey Mocka opened the meeting with a welcome and a friendly challenge for the Board for 2018.... *What are we going to do for SASS this year?*
- b. Self introductions were then made by the attendees

#### 2. Agenda Approval

- a. Of note: Leah Kaiser has resigned from the Board.
- b. Attached herein; Flint Webb moved for approval; seconded by Steve Schliesser; unanimous by voice vote

### 3. Meeting Minutes Approval

a. None for action

### 4. Chapter Reports

- a. Baltimore Washington (Flint Webb)
  - 2018 Kickoff Meeting held on February 8; all but 2 members present
  - first event set for March 29; topic is plastics in the environment, recycling and incineration; event being held in conjunction with Fairfax County Federation of Citizens Association
  - tentative programs have been identified for every month through September
  - treasury holds \$8,621.86
  - considering a By-Laws change
  - possibility of establishing a student chapter at the University of Maryland

- b. Research Triangle Park (Steve Schliesser)
  - 2018 Kickoff Meeting held about two weeks ago; generally discussed future meeting topics; e.g., working with universities (Duke, UNC, NCSU) by asking professors to present their research as a means of gaining student interest.
  - Working on a replacement for Bob Hall (Info Exchange); approximately 80 attendees at last Exchange; approximately \$6,000 split with Headquarters.
  - Less USEPA involvement in Info Exchange 2017; ASME filled the void
- c. South Carolina (Bobby Cullom)
  - Have not yet had a 2018 kickoff
  - Vice Chair and one BOD positions need to be filled
- d. NC State University (Chris Frey)
  - Reported separately by electronic mail
- e. James Madison University
  - No report
- 5. Committee Reports
  - a. Winter Council Updates (Corey Mocka & Flint Webb)
    - Headquarters is moving office location
    - 2017 profit of \$148,098 (third consecutive year ending in profit)
    - 2017 ACE Net of \$109.227 (membership net of \$26,430)
    - AWMA membership approximately 4,400
    - 2017 was another year of decline in membership (approx. 4.3%)
  - b. Membership (George Namie via e-mail)
    - Data in George's submittal (thought to be an October 2017 edition) did not align with data in Corey's overall presentation; however, there were questions regarding the accuracy of Headquarters' numbers; additional clarifying information will follow in the coming month.
    - As preface to this topic in New Business, Corey walked through Board through National's Web page on membership.
  - c. 2018 SASS Conference (Mike Marcus)
    - Working with George N on this.
    - Provisional plan as presented is attached herein.
    - The Board was supportive of approach described; suggested that registration fee be set at \$150; use an expected attendance of 60 persons
    - Asked that a formal proposal be prepared by Marriott for presentation to the Board.
    - The Board adopted on a contingent basis the disbursement that will be required for the Conference in the 2018 budget; see Section 6f below.
  - d. Social Media
    - No Committee report
    - General discussion:
      - Need for re-energizing this function, e.g., updating the web platform; Chapter web pages, keeping posted material current, etc.
      - Overall, Association is struggling with this application at both the lower and higher levels.

- Section and Chapter reps must communicate news, announcements, etc. to the Committee Chair in a timely manner for Social Media to function properly.
- Section website needs better promotion; one suggestion was to consider changing hosting domain to Square Space... more user-friendly. Corey will contact Diana to get log-in information in order to look into other hosting options
- e. Education (Flint Webb)
  - General discussion of how to handle student scholarships; see Sections 6e. & f., below.
- f. Internal Auditing (Clara Poffenberger)
  - Clara indicated that the intention is to ask Roy Neulicht (past long-serving Treasurer) to perform the audit
- 6. New Business
  - a. 2018 Goal Setting (All)
    - Deferred
  - b. Monthly Newsletter (Corey Mocka)
    - Deferred
  - c. Monthly Meetings (Corey Mocka)
    - Monthly meetings will continue to be held on same schedule, third Wednesday
      of each month, unless it is ascertained that a quorum will not be present.
  - d. Membership Survey & Engagement (Corey Mocka)
    - Discussed performing a membership engagement survey; designed by SASS, but issued by each Chapter; Corey showed the membership survey issued to the Young Professionals group to illustrate.
    - Issues to be considered:
      - How do we engage with members?
      - Where does SASS go from here?
      - What role should SASS have in local Chapters?
      - How does SASS meet the priorities of the members?
      - How do we engage SASS members who are not part of or geographically close to a local Chapter?
  - e. Student Chapters (Corey Mocka)
    - Much discussion on proper approach to relationship with student chapters... members of student chapters are not automatically A&WMA members; indication that membership is pursued only when required to get funding for travel to ACE.
    - More discussion needed to resolve the Board's position on relationship with Student Chapters.
    - Scholarship funding, see Financial Report section, below.
  - f. Review 2017 Finance Report & Discussion (Clara Poffenberger & Corey Mocka)
    - The 2017 budget was provided to members by Clara in an earlier e-mail; copy attached herein.
    - For perspective, Clara also provided the 2016 end-of-year treasurer's report prepared by Roy Neulicht; copy attached herein.

- Clara pointed out the comparison of Planned 2017 to Actual 2017.... Net loss of \$3,463.69... fiduciary responsibility to begin correction of this imbalance.
  - Board decided not to fund scholarships for 2018 ACE; however, need further discussion about criteria and then development of a transparent process for scholarship awards in the future. Needs-based? Meritbased? Open to all SASS States i.e., awards should not be tied to any particular Chapter)? SASS needs to decide each year the amount that can be allocated formally in the budget for this expenditure, or not, as this year (2018).
  - Board decided not to fund breakfast at 2018 ACE.
  - General discussion on how much income can be reasonably expected? e.g., need to re-focus on membership expansion and providing tools/information that people will want to access (e.g., webinars) from which a revenue stream can be harvested.
- The board decided to show the expected \$9,000 disbursement for the SASS 2018 Conference in Charleston in the budget, contingent upon formal arrangements, as indicated by Marriott, are acceptable and receive final Board approval. Every effort will be taken to recruit sponsors and exhibitors, in addition to attendees.
- Based on the discussion and verbal changes, Clara moved to adopt the 2018 budget; Ann seconded; passed on unanimous voice vote.
- Note: Clara provided the adopted 2018 Budget by subsequent e-mail; that 2018
   Budget is attached herein.

Corey inquired if there was any other business or comments to come before the Board. There being none, Corey moved for adjournment; Clara seconded; passed by unanimous voice vote at 4:00pm, February 12, 2017.

Respectfully submitted March 21, 2018,

Cite Many

Mike Marcus Secretary

Attachments: Agenda

Provisional Plan for SASS 2018 Technical Conference 2017 Budget (Budget & Actuals) 2016 Treasurer's Report Adopted 2018 Budget

# Air & Waste Management Association South Atlantic States Section

Board of Directors Meeting February 12, 2018 11:00 AM - 4:00 PM ET

# Meeting Information

Location: S&ME 3201 Spring Forest Rd Raleigh, NC 27616 Conference Number: (919) 230-9577 Conference PIN: 521233

# <u>Agenda</u>

- 1. Welcome & Introductions
- 2. Approval of Agenda
- 3. Approval of Meeting Minutes

### 4. Chapter Reports

- a. Baltimore-Washington Chapter (Flint Webb)
- b. Research Triangle Park Changer (Steve Schliesser)
- c. South Carolina Chapter (Bobby Cullom)
- d. NCSU Chapter (Chris Frey)
- e. JMU Chapter (Stephen Frysinger)

# 5. Committee Reports

- a. Finance: 2017 Expenses & 2018 Budget (Clara Poffenberger)
- b. Winter Council Updates (Corey Mocka & Flint Webb)
- c. Membership (George Namie)
- d. 2018 SASS Conference (Mike Marcus)
- e. Education (Flint Webb)
- f. Social Media (Diana Ortiz-Montalvo)

# 6. New Business (Corey Mocka)

- a. Monthly Newsletter
- b. Monthly BOD Meetings
- c. Membership Engagement & Survey
- d. Student Scholarships

### Status of SASS 2018 Technical Conference Planning February 12, 2018 [Prep'd by GNamie & MMarcus]

- 1. Location & Dates
  - a. Charleston, SC
  - b. September 10-11, 2018
- 2. Duration
  - a. start Monday (9-10) at 100 pm
  - b. conclude Tuesday (9-11) at 300 pm
- 3. Accommodations & Arrangements
  - a. Renaissance Marriott (\$259/night); Wentworth Street
  - b. \$9,000
  - c. Registration fee (TBD) to cover:
    - i. Meeting room
    - ii. Monday afternoon break, Tuesday breakfast, Tuesday lunch
    - iii. Vendor display
- 4. Program
  - a. must be attractive to industry. Capture topics that are important to industry operational compliance and/or concern. Mix of individual presentations and panel discussions.
  - b. strive for balance between air and waste topics, but meaningful, applied topics are more important than balance for balance's sake
  - c. outreach to the university community. Have a Call for Posters for students, with the posters being displayed thru-out the meeting. Juried award for best poster?
  - d. solicit vendors? Can add to vibe of conference but also potentially drives up Section cost exposure
  - e. program will offer x-hours of PDH credits
- 5. Registration Fee
  - a. TBD
  - b. Number of attendees?
- 6. Publicity
  - a. State (SC, NC, VA) chambers and their environmental committees
  - b. State econ development orgs
  - c. State manufacturers associations

### South Atlantic States Section Treasurer's Year-end Report December 31, 2016 (*Prepared January 12, 2017*)

Assets:		
Checking Account Balance (Wachovia)	\$32,685	1
Certifcate of Deposit (Suntrust Bank)	\$0	
Checks held for Deposit:	\$0	
Owed to SASS:		2
Total Assets:	\$32,685	
Liabilities:		
Outstanding Checks:	\$0	
Committments Due:		
Start up Funds to S. Carolina Chapter	\$2,200	
Dues Reimbursement to RTP (1/1/16 - 6/30/16)	\$516	
Dues Reimbursement to B&W (1/1/16 - 6/30/16)	\$366	
Dues Reimbursement to SC (1/1/16 - 6/30/16)	\$135	
Total Liabilities:	\$3,217	
Net Worth:	\$29,468	

### Notes:

1. Assets include \$1000 from Old Dominion chapter funds to be set aside for supporting attendance at ACE for Virginia students.

2. Second half of 2014 dues from headquarters not received

Submitted by:

Rayfullt

Roy Neulicht, Treasurer

# 2016 Income and Expense Statement (*Prepared January 12, 2017*)

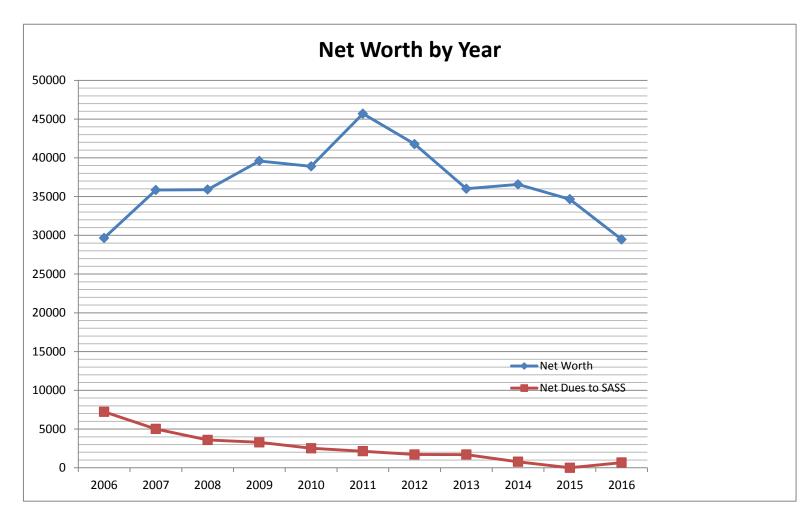
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Scholarship awards       \$0         Donations (International Annual Mtg)       \$0         Operations       \$1,801         Board Meeting(s)       \$423         International Mtgs (officer training)       \$1,006         O&D Insurance, internet       \$312         Misc       \$0         Social Events (Breakfast, ACE 2016)       \$443         Other (Student Support)       \$2,620       3         TOTAL EXPENSE       \$5,078         NET INCOME/LOSS:       \$4,157         Adjustments:       To Income:         Repayment of Loan to ACE 2015 LHC       \$4,700         ACE 2015 profit paid in 2016       \$1,680         Reimbursement for ACE 2015 SASS Breakfast from B&W       \$466         Reimbursement for ACE 2015 SASS breakfast from RTP       \$400         To Expenses:       \$400         Expenses paid in 2016 for student support at ACE 2015:       \$1,120         Liabilities:       Dues Reimbursement to RTP (1/1/16 - 6/30/16)       \$516         Dues Reimbursement to B&W (1/1/16 - 6/30/16)       \$366         Dues Reimbursement to SC (1/1/16 - 6/30/16)       \$366         Dues Reimbursement to SC (1/1/16 - 6/30/16)       \$366         Dues Reimbursement to SC (1/1/16 - 6/30/16)       \$366         Du					
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Operations         \$1,801           Board Meeting(s)         \$423           International Mtgs (officer training)         \$312           O&D Insurance, internet         \$312           Misc         \$0           Social Events (Breakfast, ACE 2016)         \$443           Other (Student Support)         \$2,620         3           TOTAL EXPENSE         \$5,078         3           NET INCOME/LOSS:         \$4,157           Adjustments:         To Income:         \$4,700           Repayment of Loan to ACE 2015 LHC         \$4,700           ACE 2015 profit paid in 2016         \$1,680           Reimbursement for ACE 2015 SASS Breakfast from B&W         \$466           Reimbursement for ACE 2015 SASS breakfast from RTP         \$400           To Expenses:         \$1,120           Liabilities:         \$1,120           Dues Reimbursement to RTP (1/1/16 - 6/30/16)         \$516           Dues Reimbursement to SC (1/1/16 - 6/30/16)         \$135           Dues Reimbursement to SC (1/1/16 - 6/30/16)         \$133           Dues Reimbursement to SC (1/1/16 - 6/30/16)         \$135           Total Adjustments:         \$8,263         \$1,120					
Board Meeting(s)\$423International Mtgs (officer training)\$1,066O&D Insurance, internet\$312Misc\$0Social Events (Breakfast, ACE 2016)\$443Other (Student Support)\$2,620 <b>TOTAL EXPENSE</b> \$5,078 <b>NET INCOME/LOSS:</b> \$4,157 <b>Adjustments:</b> To Income: Repayment of Loan to ACE 2015 LHC\$4,700ACE 2015 profit paid in 2016\$1,680Reimbursement for ACE 2015 SASS Breakfast from B&W\$466Reimbursement for ACE 2015 SASS breakfast from RTP made in 2016\$1,120Liabilities:\$1,120Dues Reimbursement to RTP (11/1/16 - 6/30/16)\$516Dues Reimbursement to B&W (11/1/16 - 6/30/16)\$516Dues Reimbursement to SC (1/1/16 - 6/30/16)\$1,55Total Adjustments:\$8,263\$1,120					
International Mtgs (officer training)\$1,066O&D Insurance, internet\$312Misc\$0Social Events (Breakfast, ACE 2016)\$443Other (Student Support)\$2,620 <b>TOTAL EXPENSE</b> \$5,078 <b>NET INCOME/LOSS:</b> \$4,157 <b>Adjustments:</b> To Income: Repayment of Loan to ACE 2015 LHC\$4,700ACE 2015 profit paid in 2016\$1,680Reimbursement for ACE 2015 SASS Breakfast from B&W\$466Reimbursement for ACE 2015 SASS breakfast from RTP made in 2016\$400 <b>To Expenses:</b> Expenses paid in 2016 for student support at ACE 2015: Liabilities:\$1,120Dues Reimbursement to RTP (1/1/16 - 6/30/16) Dues Reimbursement to SC (1/1/16 - 6/30/16) Dues Reimbursement to SC (1/1/16 - 6/30/16) Stafs\$135Total Adjustments:\$8,263\$1,120			<b>•</b> •,•••	\$423	
Misc         \$0           Social Events (Breakfast, ACE 2016)         \$443           Other (Student Support)         \$2,620         3           TOTAL EXPENSE         \$5,078         3           NET INCOME/LOSS:         \$4,157           Adjustments:         \$4,157           Concome:         \$4,157           Repayment of Loan to ACE 2015 LHC         \$4,700           ACE 2015 profit paid in 2016         \$1,680           Reimbursement for ACE 2015 SASS Breakfast from B&W         \$466           Reimbursement for ACE 2015 SASS breakfast from RTP         \$400           To Expenses:         \$1,120           Expenses paid in 2016 for student support at ACE 2015:         \$1,120           Liabilities:         \$2,633         \$1,120           Dues Reimbursement to RTP (1/1/16 - 6/30/16)         \$516           Dues Reimbursement to SC (1/1/16 - 6/30/16)         \$366           Dues Reimbursement to SC (1/1/16 - 6/30/16)         \$135           Total Adjustments:         \$8,263         \$1,120				\$1,066	
Social Events (Breakfast, ACE 2016)\$443Other (Student Support)\$2,6203TOTAL EXPENSE\$5,078NET INCOME/LOSS:\$4,157Adjustments: To Income: Repayment of Loan to ACE 2015 LHC\$4,700 \$1,680Reimbursement for ACE 2015 SASS Breakfast from B&W Reimbursement for ACE 2015 SASS Breakfast from RTP made in 2016\$466 \$400To Expenses: Expenses paid in 2016 for student support at ACE 2015: Liabilities: Dues Reimbursement to RTP (1/1/16 - 6/30/16) Dues Reimbursement to SC (1/1/16 - 6/30/16) Dues Reimbursement to SC (1/1/16 - 6/30/16) Stafe\$1,120	O&D Insurance, internet			\$312	
Other (Student Support)\$2,6203TOTAL EXPENSE\$5,0783NET INCOME/LOSS:\$4,157Adjustments: To Income: Repayment of Loan to ACE 2015 LHC\$4,700 \$1,680Reimbursement for ACE 2015 SASS Breakfast from B&W Reimbursement for ACE 2015 SASS Breakfast from RTP made in 2016\$466 \$4400Reimbursement for ACE 2015 SASS breakfast from RTP made in 2016\$400 \$400\$466 \$400To Expenses: Expenses paid in 2016 for student support at ACE 2015: Liabilities: Dues Reimbursement to RTP (1/1/16 - 6/30/16) Dues Reimbursement to SC (1/1/16 - 6/30/16) Stife Dues Reimbursement to SC (1/1/16 - 6/30/16) Stife 				\$0	
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NET INCOME/LOSS:       \$4,157         Adjustments:					3
Adjustments: To Income: Repayment of Loan to ACE 2015 LHC ACE 2015 profit paid in 2016\$4,700 \$1,680Reimbursement for ACE 2015 SASS Breakfast from B&W Reimbursement for ACE 2015 SASS breakfast from RTP made in 2016\$466 \$400To Expenses: Expenses paid in 2016 for student support at ACE 2015: Liabilities: Dues Reimbursement to RTP (1/1/16 - 6/30/16) Dues Reimbursement to SC (1/1/16 - 6/30/16) \$136 Total Adjustments:\$1,120	IOTAL EXPENSE		\$5,078		
To Income:Repayment of Loan to ACE 2015 LHC\$4,700ACE 2015 profit paid in 2016\$1,680Reimbursement for ACE 2015 SASS Breakfast from B&W\$466Reimbursement for ACE 2015 SASS breakfast from RTP\$400made in 2016\$400To Expenses:\$1,120Expenses paid in 2016 for student support at ACE 2015:\$1,120Liabilities:\$1,120Dues Reimbursement to RTP (1/1/16 - 6/30/16)\$516Dues Reimbursement to B&W (1/1/16 - 6/30/16)\$135Total Adjustments:\$8,263	NET INCOME/LOSS:		\$4,157		
Repayment of Loan to ACE 2015 LHC\$4,700ACE 2015 profit paid in 2016\$1,680Reimbursement for ACE 2015 SASS Breakfast from B&W\$466Reimbursement for ACE 2015 SASS breakfast from RTP\$400made in 2016\$400 <b>To Expenses:</b> \$1,120Expenses paid in 2016 for student support at ACE 2015:\$1,120Liabilities:\$1,120Dues Reimbursement to RTP (1/1/16 - 6/30/16)\$516Dues Reimbursement to B&W (1/1/16 - 6/30/16)\$135Total Adjustments:\$8,263	-				
ACE 2015 profit paid in 2016\$1,680Reimbursement for ACE 2015 SASS Breakfast from B&W\$466Reimbursement for ACE 2015 SASS breakfast from RTP\$400made in 2016\$400 <b>To Expenses:</b> \$1,120Expenses paid in 2016 for student support at ACE 2015:\$1,120Liabilities:\$1,120Dues Reimbursement to RTP (1/1/16 - 6/30/16)\$516Dues Reimbursement to B&W (1/1/16 - 6/30/16)\$366Dues Reimbursement to SC (1/1/16 - 6/30/16)\$135 <b>Total Adjustments:</b> \$8,263			¢ 4 700		
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Reimbursement for ACE 2015 SASS breakfast from RTP       \$400         To Expenses:       \$400         Expenses paid in 2016 for student support at ACE 2015:       \$1,120         Liabilities:       \$1,120         Dues Reimbursement to RTP (1/1/16 - 6/30/16)       \$516         Dues Reimbursement to B&W (1/1/16 - 6/30/16)       \$366         Dues Reimbursement to SC (1/1/16 - 6/30/16)       \$135         Total Adjustments:       \$8,263       \$1,120			φ1,000		
made in 2016       \$400         To Expenses:       \$1,120         Expenses paid in 2016 for student support at ACE 2015:       \$1,120         Liabilities:       \$516         Dues Reimbursement to RTP (1/1/16 - 6/30/16)       \$516         Dues Reimbursement to B&W (1/1/16 - 6/30/16)       \$366         Dues Reimbursement to SC (1/1/16 - 6/30/16)       \$135         Total Adjustments:       \$8,263       \$1,120			\$466		
To Expenses:         \$1,120           Expenses paid in 2016 for student support at ACE 2015:         \$1,120           Liabilities:         \$516           Dues Reimbursement to RTP (1/1/16 - 6/30/16)         \$366           Dues Reimbursement to B&W (1/1/16 - 6/30/16)         \$135           Total Adjustments:         \$8,263         \$1,120			¢400		
Expenses paid in 2016 for student support at ACE 2015:       \$1,120         Liabilities:       \$516         Dues Reimbursement to RTP (1/1/16 - 6/30/16)       \$366         Dues Reimbursement to B&W (1/1/16 - 6/30/16)       \$135         Total Adjustments:       \$8,263			\$400		
Liabilities:       Dues Reimbursement to RTP (1/1/16 - 6/30/16)       \$516         Dues Reimbursement to B&W (1/1/16 - 6/30/16)       \$366         Dues Reimbursement to SC (1/1/16 - 6/30/16)       \$135         Total Adjustments:       \$8,263       \$1,120	-			¢1 100	
Dues Reimbursement to RTP (1/1/16 - 6/30/16)       \$516         Dues Reimbursement to B&W (1/1/16 - 6/30/16)       \$366         Dues Reimbursement to SC (1/1/16 - 6/30/16)       \$135         Total Adjustments:       \$8,263       \$1,120				φ1,120	
Dues Reimbursement to B&W (1/1/16 - 6/30/16)       \$366         Dues Reimbursement to SC (1/1/16 - 6/30/16)       \$135         Total Adjustments:       \$8,263       \$1,120			<b>* -</b> <i>i</i> -		
Dues Reimbursement to SC (1/1/16 - 6/30/16)         \$135           Total Adjustments:         \$8,263         \$1,120					
Total Adjustments: \$8,263 \$1,120					
				¢1 100	
ADJUSTED NET INCOME/LOSS FOR 2016: (\$2,986)	i otai Adjustments:		\$8,263	\$1,120	
	ADJUSTED NET INCOME/LOSS FOR 2016:		(\$2,986)		

NOTES:

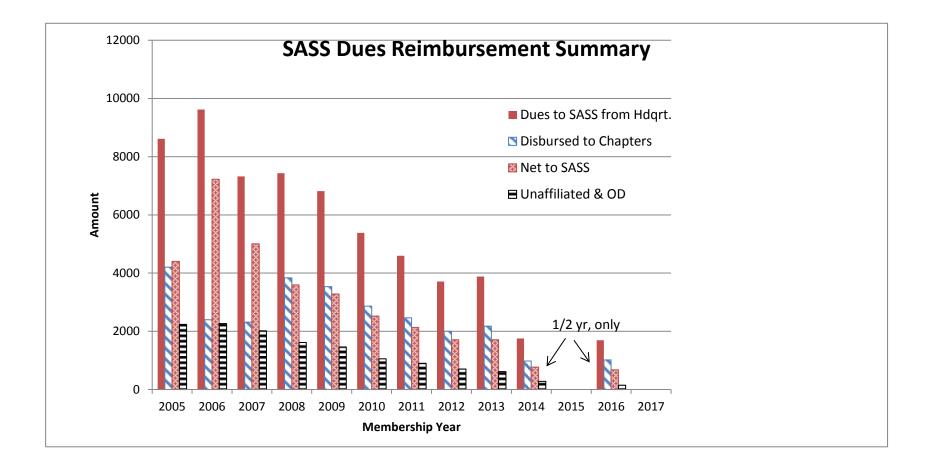
1. Last Dues reimbursement from headquarters was for period through June 2016

2. Loan repayment from ACE 2015 Local Host Committee

3. For ACE 2015 & 2016



Updated 1/11/17



# DUES REIMBURSEMENT SUMMARY

YEAR		SAS	S		RTP CH	APTER Disbursed	BW CH	APTER Disbursed	SC Chapter		SC Chapter Disbursed		COMMENT
	Hdqtr. to SASS	Unafillia. & OD	Disbursed	Net to SASS	Hdqtr. to SASS	from SASS	Hdqtr. to SASS	from SASS	Hdqtr. to SASS	from SASS			
2005	\$8,612	\$2,238	\$4,207	\$4,405	\$3,030	\$2,000	\$3,344	\$2,207					
2006	\$9,621	\$2,268	\$2,395	\$7,226	\$3,629	\$2,395	\$3,724	\$0			See note 2 See note 2: B&W not reimbursed for		
2007	\$7,323	\$2,020	\$2,316	\$5,007	\$2,549	\$1,682	\$2,754	\$634			first half of year.		
2008	\$7,433	\$1,619	\$3,837	\$3,596	\$2,605	\$1,719	\$3,209	\$2,118			-		
2009	\$6,818	\$1,463	\$3,535	\$3,284	\$2,487	\$1,642	\$2,868	\$1,893					
2010	\$5,384	\$1,056	\$2,862	\$2,522	\$2,195	\$1,454	\$2,133	\$1,408					
2011	\$4,595	\$900	\$2,461	\$2,134	\$1,930	\$1,285	\$1,765	\$1,175					
2012	\$3,712	\$706	\$2,002	\$1,710	\$1,586	\$1,056	\$1,420	\$946					
2013	\$3,884	\$618	\$2,175	\$1,708	\$1,748	\$1,164	\$1,518	\$1,011					
2014	\$1,753	\$279	\$982	\$771	\$789	\$525	\$685	\$456			1st half of year, only		
2015	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			Donated back to Headquarters		
2016	\$1,692	\$150		\$674	\$782	\$516	\$555	\$366	\$205	\$135	1st half of year, to be paid to Chapters		
2017													

NOTES:

1 Old Dominion dues have not been reimbursed since mid 2004 because of inactivity

2 BW dues not reimbursed because of inactivity as noted

Revised 1/11/17

#### Updated 1/11/17

#### SUMMARY OF MAJOR EXPENSES

	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
MAJOR EXPENSES:											
SASS Technical Conference (to be completed)											\$0
Other Meetings (e.g., brown bags)										\$372	\$213
Education (Boy Scout Jamboree)	\$0	\$0	\$0	\$500	\$0	\$0	\$0	\$750	\$0	\$0	\$0
Donations	\$0	\$5,000	\$160	\$110			\$500				
Operations:											
SASS Board & Chap Mtgs	\$141	\$530	\$458	\$354	\$150	\$0	\$197	\$368	\$0	\$83	\$423
International mtgs (Leadership Training)	\$1,108	\$647		\$704	\$590	\$0	\$676	\$1,331	\$658	\$944	\$1,066
International mtgs (Other)	\$1,108	\$1,061	\$1,217				\$177				
O& D Insurance	\$175	\$175		\$175	\$175	\$175	\$175	\$175		\$175	\$175
Misc.	\$1,075	\$100	\$153	\$157	\$116	\$250	\$32	\$13	\$32	\$201	\$138
ACE SASS Breakfast		\$644	\$872	\$540		\$554	\$923	\$1,219	\$1,196	\$1,332	\$443
ACE SASS Breakfast (NET)									\$398	\$466	\$149
Other (student support)	\$0	\$0	\$0	\$0	\$0	\$1,250	\$1,250	\$2,550	\$2,178	\$1,120	\$1,500
NOTES:	1							2		3	

Misc includes by-law mailing.
 2. 2013 board meeting included preplanning for 2014 SASS technical conference.
 SASS Technical Conference in Conjunction with Environment Virginia Conference at no cost to SASS.

### SASS Portion of Student support

Year	Amount	# students	s Per studer	nt Comment
2011	\$1,250	5	\$250	
2012	\$1,250	5	\$250	
2013	\$1,750	7	\$250	
2013	\$800	1	\$800	VA Tech student; SASS provided all of support
2014	\$2,178	6	\$375	1 at \$303: Long beach; high travel cost
2015	\$1,120	16	\$70	Local RTP ACE
2016	\$1,500	5	\$300	ACE-New Orleans
TOTAL	\$9,848	45		_
AVG:	\$1,407	6		

Note: SASS provided 1/2 of total support provided to students unless otherwise noted; RTP chapter provided other half.

Updated January 11, 2017

#### Updated 1/11/17

**INCOME & EXPENSE SUMMARY** 

	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	PROPOSED BUDGET 2017	Notes
INCOME:													
Interest	\$30	\$22	\$429	\$671	\$329	\$93	\$4	\$4	\$3	\$3	\$3	\$4	
Dues	\$180	\$18,233	\$7,323	\$11,316	\$0	\$10,926	\$1,988	\$3,712	\$5,636		\$1,692	\$3,400	1
Meetings	\$1,925	\$0	\$6,607	\$790	\$0	\$0	\$0	\$1,100	\$6,823			\$0	
Conferences	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$1,680	\$0	2
Scholarship Contributions	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,800	\$375			\$0	
Social Events	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$798		\$1,160	\$600	3
Other	\$0	\$3,703	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	
Loan to ACE 2015 LHC Repayment											\$4,700		
TOTAL INCOME	\$2,135	\$21,958	\$14,359	\$12,777	\$329	\$11,019	\$1,992	\$6,616	\$13,635	\$3	\$9,235	\$4,004	
EXPENSES:													
Meetings	\$4,850	\$0	\$9,860	\$818	\$0	\$0	\$0	\$800	\$5,806	\$159	\$213	\$500	
Dues Reimbursement	\$0	\$5,153	\$2,316	\$6,044	\$2,066	\$2,003	\$1,988	\$4,802	\$2,937	\$3,156		\$2,000	4
Education	\$0	\$0	\$0	\$500	\$0	\$0	\$0	\$750	\$0	\$0		\$0	
Scholarship Awards	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	
Donations	\$0	\$5,000	\$160	\$110	\$0	\$0	\$500	\$0	\$0	\$0		\$0	
Operations:													
SASS Board & Chap Mtgs	\$141	\$530	\$458	\$354	\$150	\$0	\$197	\$368	\$0	\$83	\$423	\$100	
International mtgs.	\$1,108	\$1,708	\$1,217	\$704	\$590	\$0	\$854	\$1,695	\$658	\$944	\$1,066	\$1,000	5
Copy & Postage	\$976	\$0	\$153	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
O& D Insurance	\$175	\$175		\$175	\$175	\$175	\$175	\$175	\$0	\$175	\$175	\$175	
Misc.	\$100	\$100	\$153	\$157	\$116	\$250	\$32	\$13	\$32	\$201	\$188	\$200	
Social Events	\$0	\$644	\$0	\$844	\$0	\$554	\$923	\$1,219	\$0	\$2,529	\$443	\$900	6
Other (student support)	\$0	\$0	\$0	\$0	\$0	\$1,250	\$1,250	\$2,550	\$2,178	\$0	\$2,620	\$600	7
TOTAL EXPENSE	\$7,349	\$13,310	\$14,317	\$9,706	\$3,097	\$4,232	\$5,920	\$12,372	\$11,611	\$7,247	\$5,128	\$5,475	
NET INCOME (LOSS)	-\$5,215	\$8,648	\$42	\$3,071	-\$2,768	\$6,787	-\$3,928	-\$5,756	\$2,024	-\$7,244	\$4,107	-\$1,471	
LOAN to ACE2015 LHC:									\$4,700	\$4,700	\$0		
ASSETS (NET WORTH):	\$29,652	\$35,839	\$35,900	\$39,596	\$38,905	\$45,692	\$41,767	\$36,011	\$36,566	\$34,653	\$29,468		8

Notes:

1. Year 2015 dues reimbursement not received at request of headquarters ;i.e, donation to headquarters; 2016 value is for 1/2 year.

2. Profit from ACE 2015

3. Year 2016 includes RTP, B&W reimbursement for SASS Breakfasts at ACE 2015 and 2016

4. Dues reimbursement to Chapters for 2016 outstaniding

5. Leadership training

6. Year 2015 value includes SASS breakfast at ACE 2014 and 2015

7. Year 2016 value includes student support for ACE 2015 and 2016

8. Net Worth includes liabilities not yet paid; see year end financial report

# 2015 Income and Expense Statement (Prepared March 17, 2016)

	Income	Expense		Notes
INCOME:				
Dues Reimbursement from Htqtrs	\$0			1
Meetings (SASS Annual mtg)	\$0			
Conferences	\$0			
Scholarship Contribution	\$0			
Social Events Interest	\$0 \$3			
Other	\$3 \$0			
TOTAL INCOME	\$3			
EXPENSES:				
Dues Reimbursement to Chapters		\$3,156		
RTP Chap.(Dues reimb.:2013; jan-jun2014)		<i>+-,</i>	\$1,689	
B&W Chap.(Dues reimb.:2013;jan-jun2014)			\$1,467	
Meetings (Richmond Brownbag)		\$159		
Education		\$0 \$0		
Scholarship awards Donations (International Annual Mtg)		<del>پ</del> 0 \$500		
Operations		\$1,402		
Board Meeting(s)		÷ ) -	\$83	
International Mtgs (officer training)			\$944	
O&D Insurance, internet			\$230	
Misc Social Events (Preskfast, ACE 2014 & 2015)		\$2,529	\$146	2
Social Events (Breakfast, ACE 2014 & 2015) Other (Student Support)		\$2,529 \$0		2
TOTAL EXPENSE		\$7,747		
		ψι,ι τι		
NET INCOME/LOSS:		(\$7,744)		
Adjustments:				
Expenses paid in 2014 for 2013 dues reimbursement to		¢0.450		
chapters: Expense for 2014 ACE breakfast		\$3,156 \$1,197		
ACE 2015 profit paid in 2016		\$1,680		
Expected income:				
		<b>.</b> (22)		
Reimbursement for ACE 2015 SASS Breakfast from B&W Reimbursement for ACE 2015 SASS breakfast from RTP		\$466		2
made in 2016		\$400		2
Liabilities:		¢1 120		2
2015 student support owed to RTP:		\$1,120		3
ADJUSTED NET INCOME/LOSS FOR 2015:				
ADDOUTED NET INCOME/LOGS FOR 2013.		(\$1,965)		

### NOTES:

1. Last Dues reimbursement from headquarters was for period through June 2014

2. Expect reimbursement totaling \$866 from RTP and B&W Chapters

3. One-half of student support for ACE 2015

### South Atlantic States Section Treasurer's Year-end Report December 31, 2015 (Prepared March 17, 2016)

Assets:		
Checking Account Balance (Wachovia)	\$28,527	1
Certifcate of Deposit (Suntrust Bank)	\$0	
Checks held for Deposit:	\$0	
Owed to SASS:		
Outstanding Loan to RTP Chapter/ACE2015 LHC	\$4,700	
ACE 2015 profit from ACE LHC	\$1,680	
ACE 2015 Breakfastfast reimbursement from RTP	\$400	
ACE 2015 Breakfastfast reimbursement from B&W	\$466	
Total Assets:	\$35,773	
Liabilities:		
Outstanding Checks:	\$0	
Bills Due:	φυ	
2015 student support owed to RTP:	\$1,120	
Total Liabilities:	\$1,120	
	ψ1,120	
Net Worth:	\$34,653	

### Notes:

1. Assets include \$1000 from Old Dominion chapter funds to be set aside for supporting attendance at ACE for Virginia students.

Submitted by:

Royfull

Roy Neulicht, Treasurer

# A&WMA - SASS - Treasurer's Report

Monday, February 12, 2018

Financial Status in U.S. Dollars			
Bank Balance			
Balance on January 1, 2017         \$32,684.65           Balance on January 1, 2018         \$29,220.96	\$ 3,463.69		
Expenses	Bud	get Details - D	DRAFT
Expenses	А	В	С
	Budget FY2017	Actual FY2017	Budget Proposed FY2018
Dues reimbursement to chapters	\$2,000.00	\$4,234.00	
RTP		\$922.00	
B&W		\$923.00	,,
SC including start-up costs		\$2,389.00	
Meetings	\$500.00		
Education	\$0.00		
Scholarship Operations			
Board Meetings	\$100.00	1	-
Officer Training	\$1,000.00	\$932.81	1
Internet	\$200.00	\$226.70	J []
Insurance	\$175.00		
Social Events (ACE Breakfast)	\$900.00	\$260.06	
Student Support	\$600.00	\$1,250.00	
Total Expenses	\$5,475.00	\$6,903.57	\$0.00
Income			
Interest	\$4.00	\$2.88	
Dues	\$3,400.00	\$2,887.00	
Meetings			·,
Conferences	\$0.00		, <b></b>
Scholarship Contributions	\$0.00	\$250.00	
Social Events Other	\$600.00	\$200.00	1
Ouler	\$0.00	\$300.00	
Total Income	\$4,004.00	\$3,439.88	
Net Income (Loss)		(\$3,463.69)	\$0.00

# A&WMA - SASS - Treasurer's Report Monday, February 12, 2018

Financial Status in U.S. Dollars				
Bank Balance				
Balance on January 1, 2017 Balance on January 1, 2018	\$32,684.65 \$29,220.96	\$ 3,463.69		
Expenses			lget Details - D	
		А	В	С
		Budget FY2017	Actual FY2017	Budget Proposed FY2018
Dues reimbursement to chapters		\$2,000.00	\$4,234.00	\$2,000.00
RTP			\$922.00	
B&W			\$923.00	
SC including start-up costs			\$2,389.00	
Meetings		\$500.00		
SASS Conference				\$9,000.00
Education		\$0.00		
Scholarship				
Operations		¢400.00		\$100.00
Board Meetings		\$100.00 \$1,000.00	\$932.81	· · · · · ·
Officer Training Internet		\$200.00	\$932.81 \$226.70	\$1,000.00 \$125.00
Insurance		\$200.00	<i>φ</i> 220.70	\$125.00
Social Events (ACE Breakfast)		\$900.00	\$260.06	\$175.00
Student Support		\$600.00	\$1,250.00	
		\$000.00	<i><i><i>ϕ</i></i>,200.00</i>	111
Total Expenses		\$5,475.00	\$6,903.57	\$12,400.00
Income				
<i>.</i>		<b>.</b>	<b>#</b> 2.22	<b>#</b> 0.00
Interest		\$4.00	\$2.88 \$2.887.00	\$3.00
Dues from HQ		\$3,400.00	\$2,887.00	\$2,300.00
Meetings Conferences		\$0.00		\$9,000.00
Scholarship Contributions		\$0.00	\$250.00	\$9,000.00
Social Events		\$600.00	φ200.00	
Other		\$0.00	\$300.00	
		<i></i>		1
Total Income		\$4,004.00	\$3,439.88	\$11,303.00
Net Income (Loss)			(\$3,463.69)	(\$1,097.00)